

Forage and Silage Services

| Service | Min | Max | Mean | Median | Number of Responses |
|-------------------------------------|-------|--------|-------|--------|---------------------|
| Merging (\$/ac) | \$10 | \$18 | \$15 | \$15 | 13 |
| Mowing and Conditioning (\$/ac) | \$15 | \$20 | \$17 | \$16 | 12 |
| Mowing Only (\$/ac) | \$15 | \$22 | \$16 | \$15 | 6 |
| Pack Tractor (\$/hr) | \$80 | \$250 | \$139 | \$143 | 23 |
| Large Square Baling (\$/bale) | \$8 | \$15 | \$11 | \$10 | 5 |
| Hauling Semi (\$/hr) | \$110 | \$175 | \$140 | \$140 | 14 |
| Hauling Straight Truck (\$/hr) | \$80 | \$140 | \$106 | \$110 | 11 |
| Hauling Tractor (\$/hr) | \$75 | \$180 | \$128 | \$125 | 10 |
| 500-800HP SPFH Haylage (\$/hr)* | \$400 | \$889 | \$610 | \$589 | 14 |
| >800HP SPFH Haylage (\$/hr)* | \$550 | \$920 | \$772 | \$809 | 8 |
| 500-800HP SPFH Corn Silage (\$/hr)* | \$400 | \$900 | \$650 | \$669 | 11 |
| >800HP SPFH Corn Silage (\$/hr)* | \$586 | \$1000 | \$800 | \$800 | 7 |

* Customer provides fuel

Manure Hauling and Cropping Services

| Service | Min | Max | Mean | Median | Number of Responses |
|------------------------------------|----------|----------|----------|----------|---------------------|
| Manure Transfer - Semi (\$/hr) | \$90 | \$120 | \$110 | \$115 | 5 |
| Single-Pass Incorporation (\$/gal) | \$0.0100 | \$0.0125 | \$0.0107 | \$0.0100 | 5 |
| Combining (\$/ac) | \$34 | \$50 | \$40 | \$40 | 11 |
| Planting (\$/ac) | \$15 | \$34 | \$24 | \$25 | 13 |
| Tillage (\$/ac) | \$15 | \$25 | \$20 | \$20 | 13 |

This report was gathered anonymously by the Wisconsin Custom Operator Board of Directors. This data may be outdated, and members are advised that this survey was not intended to determine the industry average of fees charged by custom operators. The survey was intended to improve the quality and consistency of services our members provide to clients and to raise industry standards among our members. This data is gathered from the 2024 growing season.

Some survey data was omitted from these results for the following reasons: it was uniquely identifiable, it was determined to be an outlier, its units didn't match the prevailing response, there were too few responses to aggregate anonymously.