

WCO BOD Meeting

Holiday Inn Marshfield

7-12-22

Roll call: Derek Ducat, Ray Liska, Josh Bartholomew, Exec Director - Maria Woldt, Pat Johnson, Joseph Sanford, Amanda Krepline

President Ray Liska called the meeting to order at 5:09 PM

**Agenda approval:** Motion was made by Josh, seconded by Pat. All were in favor. Agenda approved.

**Approval of Minutes:** Motioned by Derek, Seconded by Pat. All were in favor. Minutes approved.

**Treasures Report:** Maria gave the treasury report. Went over financials and explained to new members about our income and when and how it comes in. We discussed rising costs and how it affects our budget. Ray and Maria went over our investment portfolio. They discussed our initial growth and how it was extraordinary. In the second quarter we took a decently large hit. **Derek made the motion to approve treasurers report, Josh seconded. All were in favor. The treasurer's report was approved.**

**President's Comments:** Ray started a round table discussion on things that are on custom operator's radar. Labor shortages and parts/whole goods shortages and price hikes. Pat discussed rate hikes including trucking up at least 15%. Josh discussed manufacturing shortages and trying to get retailed machines out in time. Also supporting the fleets in the field, prices, and how unfortunately prices and costs will be passed on to the end users of this group. Derek discussed crop quantity; the group went over what crops did what. Derek also discussed his no till practices, and manure practices. Amanda discussed the struggle finding good help, the cold wet spring but that crops are looking good, she also touched on the inter-seeding items Derek talked about. Corn chopping items were also brought up, and immigrant help was discussed.

**Executive Directors Report:** Maria went over the membership and sponsorship update, she also discussed the "touch a truck" event that Bryce O'Leary helped with by bringing a Chopper, thousands attended, will discuss further involvement. She also brought up the potential auction fundraiser.

In March, the WCO board had a call with Hansen Auction Group. At the time it was too short of notice, but the board was interested in having an auction in the fall or winter. Sellers will get 10% of the auction proceeds, WCO will receive 2%. There is a 2500 minimum to keep items in the auction to things that people want. The group discussed having an auction in December to try to capture people looking to purchase at the end of the year.

**Derek makes a motion to go ahead with the first ever WCO consignment auction in December with Hansen Auction Group. Pat seconded. All were in favor and the motion was approved to host a fundraising auction.**

**Committee Reports:**

**Scholarship Committee:** Joe gave the report. He discussed the groups decisions on the scholarship winners and their credentials. Maria discussed the "non-college" option scholarship award opportunity that the group is pursuing. Ray brought up some ideas and broadening the language that describes

requirements for this possible award. Joe and Maria will meet separately and bring some ideas to the group at the December board meeting

**Recruitment/Nomination Committee:** The board discussed the members that have not renewed and ways to start reaching out to them. The group also brainstormed people to replace the three people who will be rolling off the board.

**Special Projects Committee:** Maria went over the final data analysis from Nate Dudenhoffer on our employee survey. The value was discussed and also the frequency of the survey. The group will continue to do a survey, possibly switching to every other year after 2023.

**Safety/Regulations Committee:** Maria gave an overview of the general policy updates. She also gave a recap of the farm service CDL meetings and hearing. Discussion on Shawn Pfaff consulting possibility. Proposal reviewed. The group decided to hold off on any decisions using Shawn for now.

**Education/Conference Committee:** Ray discussed the committee meeting held today and attendees. Good feedback from sponsors. Also discussed was that the group is seeking out speakers for symposium. Rising costs of the symposium were also discussed.

**Old Business:** None

**New business:** None

**Adjournment:** Josh moved to adjourn. Derek seconded. All were in favor. The meeting was adjourned.

Respectfully submitted by Josh Bartholomew