

WCO Board of Directors Meeting
Chula Vista, Wis Dells, WI
Monday, January 23, 2017, 6 p.m. (meeting prior to Conference)

Roll Call: Kathy Vander Kinter, Cole Olson, Bryce O'Leary, Bill Arneson, Troy Meyer, Chuck Rabitz, Kevin Shinnars, Exec Director - Maria Woldt / Adam Danzinger and Josh Harkenrider attended as well from Education Committee.

Absent: Isaac Lemmenes, Matt Digman

President Kathy Vander Kinter brought the meeting to order at 6:05 pm.

Agenda approval - Motion made by Kevin S. and seconded by Bryce O. Agenda approved.

Approval of Minutes (Dec. 7, 2016 meeting) – Minutes were presented by Secretary Troy Meyer. Motion to approve minutes by Bryce O, with a second from Kevin S. Minutes were approved.

Financial Report was presented by Treasurer Chuck Rabitz. It was noted that income for 2016 may have been inflated as several sponsorship dollars were deposited in January of 2016 and then again in December of 2016 due to delayed sponsor payments in late 2015. At year end – checkbook total was \$74,915.72. There has been three smaller deposits made in January. Kevin S. moved and Bryce O. seconded. Treasurer's report approved.

2017 Budget was presented by Maria Woldt. Kevin had a question about the distribution of the Employee of the Year award dollars. Maria confirmed that the website and distributed information offered a \$1,000 award (\$750 to the recipient and \$250 to the person nominating them). New Holland sponsored the program for \$1,500. The winner is Steve Burclaw from Biadasz Custom Harvesting. Motion was made by Bryce O and seconded by Kevin S to approve 2017 WCO Budget – motion carried.

Executive Director Report - Maria distributed a Director Consent Form and revised Bylaws. Discussion of changes took place. Motion made by Bryce O and seconded Bill A to approve Bylaw changes – motion carried. Director signatures were collected. A vote is not required at the annual meeting.

WCO membership stood at approximately 160 in 2015, an increase of about 30 members over 2015. We have about 44 renewals as of today for 2017, we are hoping for a strong sign up tomorrow morning. 37 sponsorships were in place for 2016, 30 of those have renewed so for 2017. The trade show sold out early this year and there have been some concerns by exhibitors after being turned away. All sponsors of the three organizations did receive an exhibit space. Maria will discuss this issue with Beth after the conference to see how big the overrun was. Chula Vista is planning a conference center expansion in 2018.

Annual meeting script and run of show was discussed, each committee chair was asked to review and be prepared to present on Wednesday morning. The program will include minutes and financials for 2016, candidates for the 2017 Board of Directors, Employee of the Year and more. Josh from New Holland (EOTY sponsor) will work with Kathy V to present the new Employee of the Year Award. We need to collect a list of paid WCO members from MFA by the end of the day Tuesday for admission to Wednesday morning's meeting. Chuck R and Troy M agreed to help collect and count ballots following the election of officers.

Maria inquired with Chuck R on his duties as Treasurer - relating to the exit of Shelly M and the division of the Secretary/Treasurer duties? Chuck reported that it is going well and he is getting a routine in place.

Scholarship Committee Report was presented by Kevin Shinnars. We had 6 applicants last year. WCO awarded 3 - \$1,000 scholarships in 2016, they will be acknowledged at the annual meeting. Grades have been reviewed on all three and are in good standing. Chuck confirmed that scholarship dollars have been distributed to recipients. Group agreed that deadlines and award dollars would remain the same for 2017. We had four Employee of the Year applicants for our first year. The deadline for EOTY was extended from Nov 1 to Dec 1. The committee chose Steven Burclaw as the EOTY for 2016. He will be presented the award at the annual meeting, he will be joined by other members of the Biadasz operation. Unsuccessful nominees can attempt again with this year's program. Kevin suggested that we "rename" this committee - Scholarship and Award Committee.

Recruitment/Nomination Committee Report was presented by Cole Olson. We have three open positions on the board for 2017. Departing are Kathy Vander Kinter, Isaac Lemmenes and Troy Meyer. Derek Ducat has agreed to run for the North Region, Ray Liska for the At-Large position. Bryce O will shift from the At-Large member the SE Region so that our representation stays within the guidelines of the Bylaws. Running for the corporate position are Josh Harkenrider/New Holland, Josh Bartholomew/Oxbo, Bob Doran/Poettinger USA, and Richie Magnuson/Nott Company. Election procedure was reviewed for annual meeting.

Newsletter/Media Report was presented by Troy M. The three newsletter format will continue for 2017. Maria has been doing great with the newsletter. Discussion was given to the fact that if we add space for additional sponsors, it would require 4 pages. We would have to make sure we can collect enough material to fill them.

Special Projects Committee Report was given by Maria W. The spring 2017 Certification meeting will be held on March 17 at Liberty Hall in Kimberly. The session is a Business Development workshop, much of it directed at Human Resources aspects. Kathy and Maria met recently to discuss details.

Member Operator Survey / Matt Digman. We had some trouble early getting responses but in the end we received enough data for a solid presentation. Matt will present the findings at Wednesday morning's annual meeting. Matt explained that the NASS Survey ran out of funding and was not distributed this year.

Safety / Regulation Committee - Bryce O and Bill A reporting that there was no real new developments relating to IOH. There is a meeting in Fond du Lac this week relating to NR151, we will be watching for results / revisions to Wisconsin "manure run-off" regs.

It was noted that meeting rooms will not be labeled by organization this year, just color coded. We will see how it affects attendance and cross-over of members.

Move to adjourn by Bryce O and seconded by Cole O. - meeting adjourned. Next regular board meeting will be determined by the new board during the re-org meeting after the annual meeting on Wednesday.

Respectfully Submitted by:
Troy Meyer / WCO Secretary